



Express Technologies Launches Logistics Data Center

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Expands customer choices while at the same time reducing costs

WEXFORD, PA – March 15, 2005 – In a major expansion to its products and services, Express Technologies has launched a logistics data center. The state-of-the-art facility provides turnkey networking for transportation providers who use its LoadTech logistics software.

The logistics data center provides high-availability and high-capacity logistics platforms for the LoadTech transportation software. The center offers true cloud computing and logistics-software-as-a-service. The new facility continues the firm's initiative to offer the transportation industry a variety of system deployment and acquisition options

"LoadTech can be deployed anywhere – at the customer's site or elsewhere. But some customers have older legacy networks. Those customers need to deploy the sophisticated LoadTech software, without the expense of buying and maintaining complicated network infrastructure," explains Denny Brand, Director of Infrastructure. "Some customers need added capability to accommodate growth. The data center meets all of these challenges and expands our global reach."

"The trend in logistics toward cloud computing, consolidation, and data center operations has been well noted by the transportation trade press and analysts. The data center allows our customers to focus on core competencies," noted Brandon Barnhart, Director of Transportation Solutions. "We have been ahead of the trends in Logistics IT toward managed services, SAAS, and outsourcing."

The culmination of a multi-million dollar investment, the facility boasts a sophisticated R&D lab, 24x7 manned security, multi-redundancy in telecomm and power, plus guaranteed uptime. The Data Center offers backup and disaster recovery services and is ISO and SAS70 compliant. As an added benefit, the LoadTech data center offers significant advantages for companies seeking to fulfill sustainability and green initiatives.

Paul Maloney, President and CEO adds, "This expansion further lowers the cost-of-entry for prospective clients and lowers cost-of-upgrade/expansion for existing users. Our investment places enterprise-class software and infrastructure within reach of all transportation firms, eliminating cap-ex issues and delivering cash flow and tax advantages. It benefits both new customers as well as veteran customers who want to improve their systems. This makes an already valuable solution more attractive to our logistics target market."

"The pace of consolidation and M&A activity in transportation will increase. Our data center approach also offers an effective solution to companies who want to integrate dissimilar systems from recent acquisitions into a cohesive technical and business organization," Mr. Maloney stated further.

The new facility is located in Pittsburgh, PA. Because the firm has a worldwide clientele, the data center is accessible around the globe 24/7/365. The new state-of-the-art technology ensures that the company will remain a leader in enterprise solutions to logistics service providers.

"It's about choices: Logistics service providers and their IT departments have myriad options with LoadTech," Mr. Brand continues. "It allows our prospective clients to mix-and-match both software acquisition terms and deployment configurations. Existing users can choose to upgrade their capabilities by migrating their existing system to the LoadTech Data Center. We provide economies of scale that provide new capabilities for customers while also reducing costs."

For additional information, visit <http://www.xpresstech.com> or call 724-940-5000.

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Express Technologies is a world leader in software and systems for the transportation, distribution, and logistics industries. The firm's flagship system, LoadTech, serves carriers, brokers, 3PL's, intermodal, distribution and international operations. Headquartered near Pittsburgh, PA, the firm's mission is to expand its role as the leading provider of technical solutions to the transportation industry.

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